

	2012			2013			2014			2015			2016			2017		
All 7(A)	\$	3,811,154,200		\$	4,535,628,400		\$	4,343,603,700		\$	5,622,222,500		\$	5,943,608,800		\$	6,679,987,500	
Ethnicity																		
All Minority	\$	988,562,200	26%	\$	1,200,329,100	26%	\$	1,309,664,800	30%	\$	1,626,188,700	29%	\$	1,749,321,000	29%	\$	2,143,607,300	32%
AMERICAN INDIAN	\$	20,813,500	1%	\$	19,511,300	0%	\$	18,881,600	0%	\$	32,769,200	1%	\$	19,188,900	0%	\$	40,142,700	1%
ASIAN OR PACIFI	\$	728,357,600	19%	\$	890,260,700	20%	\$	984,177,500	23%	\$	1,158,672,900	21%	\$	1,293,390,500	22%	\$	1,563,632,200	23%
BLACK	\$	61,578,700	2%	\$	77,594,600	2%	\$	99,653,200	2%	\$	104,072,700	2%	\$	113,773,200	2%	\$	151,073,300	2%
HISPANIC	\$	177,812,400	5%	\$	212,962,500	5%	\$	206,952,500	5%	\$	330,673,900	6%	\$	322,968,400	5%	\$	388,759,100	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	354,744,900	9%	\$	502,933,400	11%	\$	678,731,900	16%	\$	783,059,400	14%	\$	793,374,900	13%	\$	952,882,700	14%
WHITE	\$	2,467,847,100	65%	\$	2,832,365,900	62%	\$	2,355,207,000	54%	\$	3,212,974,400	57%	\$	3,400,912,900	57%	\$	3,583,497,500	54%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	647,046,800	17%	\$	689,866,300	15%	\$	699,343,000	16%	\$	912,670,200	16%	\$	933,390,200	16%	\$	1,002,522,400	15%
Female Owned more than 50%	\$	472,236,500	12%	\$	585,460,800	13%	\$	539,842,200	12%	\$	717,019,000	13%	\$	850,328,200	14%	\$	970,979,400	15%
Male Owned	\$	2,691,870,900	71%	\$	3,260,301,300	72%	\$	3,104,418,500	71%	\$	3,992,533,300	71%	\$	4,159,890,400	70%	\$	4,706,485,700	70%
Veteran	\$	158,453,800	4%	\$	157,706,800	3%	\$	165,221,800	4%	\$	271,213,500	5%	\$	311,775,100	5%	\$	238,539,500	4%
EXISTING BUSINESS	\$	2,782,464,200	73%	\$	3,375,401,600	74%	\$	3,138,680,200	72%	\$	3,766,296,100	67%	\$	3,787,309,300	64%	\$	4,309,133,000	65%
NEW BUSINESS	\$	1,020,536,300	27%	\$	1,152,615,800	25%	\$	1,189,735,900	27%	\$	1,840,254,600	33%	\$	2,136,356,000	36%	\$	2,360,203,400	35%
Rural	\$	642,938,600	17%	\$	626,742,600	14%	\$	690,277,300	16%	\$	937,965,200	17%	\$	936,257,300	16%	\$	948,708,400	14%
Urban	\$	3,168,215,600	83%	\$	3,908,885,800	86%	\$	3,653,326,400	84%	\$	4,684,257,300	83%	\$	5,007,351,500	84%	\$	5,731,279,100	86%
Export	\$	208,210,200	5%	\$	302,733,400	7%	\$	298,347,300	7%	\$	363,606,900	6%	\$	379,124,000	6%	\$	285,109,700	4%
CAPLine	\$	68,627,900	2%	\$	148,830,900	3%	\$	95,225,400	2%	\$	129,606,100	2%	\$	83,623,100	1%	\$	53,778,800	1%
PLP	\$	1,971,551,700	52%	\$	2,504,381,600	55%	\$	2,608,457,800	60%	\$	3,453,319,400	61%	\$	3,820,563,700	64%	\$	4,538,590,200	68%
Express	\$	459,447,500	12%	\$	440,979,100	10%	\$	396,952,800	9%	\$	534,543,200	10%	\$	552,712,000	9%	\$	518,492,200	8%
\$150K and Under	\$	379,964,400	10%	\$	370,654,200	8%	\$	405,416,500	9%	\$	560,000,500	10%	\$	573,989,800	10%	\$	541,690,500	8%
>\$150K - \$350K	\$	523,012,500	14%	\$	571,914,500	13%	\$	501,310,000	12%	\$	637,490,100	11%	\$	668,375,400	11%	\$	717,136,500	11%
>\$350K - \$2M	\$	1,944,872,500	51%	\$	2,420,837,600	53%	\$	2,213,940,000	51%	\$	2,666,002,400	47%	\$	2,910,698,700	49%	\$	3,024,398,200	45%
>\$2M	\$	963,304,800	25%	\$	1,172,222,100	26%	\$	1,222,937,200	28%	\$	1,758,729,500	31%	\$	1,790,544,900	30%	\$	2,396,762,300	36%

All Activity illustrated above is as of 01/13 for each FY listed.

	2012		2013		2014		2015		2016		2017	
<b>All 7(A)</b>	<b>11,674</b>		<b>11,999</b>		<b>11,734</b>		<b>15,348</b>		<b>16,407</b>		<b>15,634</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>2,584</b>	<b>22%</b>	<b>2,749</b>	<b>23%</b>	<b>2,909</b>	<b>25%</b>	<b>3,714</b>	<b>24%</b>	<b>4,350</b>	<b>27%</b>	<b>4,130</b>	<b>26%</b>
AMERICAN INDIAN	96	1%	104	1%	89	1%	115	1%	92	1%	105	1%
ASIAN OR PACIFI	1,358	12%	1,494	12%	1,616	14%	1,982	13%	2,224	14%	2,150	14%
BLACK	314	3%	284	2%	344	3%	448	3%	610	4%	587	4%
HISPANIC	816	7%	867	7%	860	7%	1,169	8%	1,424	9%	1,288	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	1,041	9%	1,191	10%	1,427	12%	2,173	14%	1,932	12%	2,150	14%
WHITE	8,049	69%	8,059	67%	7,398	63%	9,461	62%	10,125	62%	9,354	60%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	1,857	16%	1,848	15%	1,822	16%	2,292	15%	2,280	14%	2,162	14%
Female Owned more than 50%	1,933	17%	1,958	16%	1,932	16%	2,694	18%	3,030	18%	2,837	18%
Male Owned	7,884	68%	8,193	68%	7,980	68%	10,362	68%	11,097	68%	10,635	68%
<b>Veteran</b>	614	5%	595	5%	601	5%	701	5%	809	5%	784	5%
<b>EXISTING BUSINESS</b>	8,067	69%	8,281	69%	8,156	70%	10,311	67%	9,917	60%	9,715	62%
<b>NEW BUSINESS</b>	3,599	31%	3,711	31%	3,556	30%	5,004	33%	6,464	39%	5,900	38%
<b>Rural</b>	1,670	14%	1,409	12%	1,881	16%	2,423	16%	2,777	17%	2,389	15%
<b>Urban</b>	10,004	86%	10,590	88%	9,853	84%	12,925	84%	13,630	83%	13,245	85%
<b>Export</b>	402	3%	383	3%	376	3%	430	3%	470	3%	289	2%
<b>CAPLine</b>	86	1%	196	2%	128	1%	169	1%	121	1%	99	1%
<b>PLP</b>	3,127	27%	3,394	28%	3,193	27%	3,770	25%	4,357	27%	5,197	33%
<b>Express</b>	6,225	53%	5,728	48%	5,638	48%	7,835	51%	8,513	52%	7,220	46%
<b>\$150K and Under</b>	6,921	59%	6,500	54%	6,784	58%	9,194	60%	9,934	61%	8,606	55%
<b>&gt;\$150K - \$350K</b>	2,103	18%	2,268	19%	1,958	17%	2,457	16%	2,531	15%	2,713	17%
<b>&gt;\$350K - \$2M</b>	2,337	20%	2,847	24%	2,590	22%	3,129	20%	3,355	20%	3,554	23%
<b>&gt;\$2M</b>	313	3%	384	3%	402	3%	568	4%	587	4%	761	5%

All Activity illustrated above is as of 01/13 for each FY listed.

	2012			2013			2014			2015			2016			2017		
All 504	\$	1,417,354,000		\$	1,522,949,000		\$	1,138,998,000		\$	1,122,747,000		\$	1,344,745,000		\$	1,407,664,000	
Ethnicity																		
All Minority	\$	306,914,000	22%	\$	328,351,000	22%	\$	275,400,000	24%	\$	287,610,000	26%	\$	387,035,000	29%	\$	408,643,000	29%
AMERICAN INDIAN	\$	1,739,000	0%	\$	842,000	0%	\$	1,150,000	0%	\$	1,221,000	0%	\$	3,849,000	0%	\$	760,000	0%
ASIAN OR PACIFI	\$	218,927,000	15%	\$	241,739,000	16%	\$	202,754,000	18%	\$	191,027,000	17%	\$	280,031,000	21%	\$	292,939,000	21%
BLACK	\$	18,881,000	1%	\$	25,465,000	2%	\$	16,522,000	1%	\$	15,110,000	1%	\$	15,061,000	1%	\$	35,663,000	3%
HISPANIC	\$	67,367,000	5%	\$	60,305,000	4%	\$	54,974,000	5%	\$	80,252,000	7%	\$	88,094,000	7%	\$	79,281,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	70,748,000	5%	\$	122,958,000	8%	\$	105,980,000	9%	\$	96,047,000	9%	\$	110,229,000	8%	\$	123,814,000	9%
WHITE	\$	1,039,692,000	73%	\$	1,071,640,000	70%	\$	757,618,000	67%	\$	739,090,000	66%	\$	847,481,000	63%	\$	875,207,000	62%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	5,391,000	0%	\$	8,064,000	1%	\$	6,170,000	1%	\$	2,581,000	0%	\$	4,700,000	0%	\$	48,733,000	3%
Female Owned more than 50%	\$	157,932,000	11%	\$	179,240,000	12%	\$	122,544,000	11%	\$	133,072,000	12%	\$	162,131,000	12%	\$	169,135,000	12%
Male Owned	\$	1,254,031,000	88%	\$	1,335,645,000	88%	\$	1,010,284,000	89%	\$	987,094,000	88%	\$	1,177,914,000	88%	\$	1,189,796,000	85%
Veteran	\$	78,088,000	6%	\$	56,188,000	4%	\$	52,479,000	5%	\$	46,205,000	4%	\$	44,795,000	3%	\$	44,954,000	3%
EXISTING BUSINESS	\$	1,233,814,000	87%	\$	1,295,810,000	85%	\$	950,078,000	83%	\$	940,515,000	84%	\$	1,092,438,000	81%	\$	1,206,423,000	86%
NEW BUSINESS	\$	183,540,000	13%	\$	227,139,000	15%	\$	188,920,000	17%	\$	182,232,000	16%	\$	252,307,000	19%	\$	201,241,000	14%
Rural	\$	343,129,000	24%	\$	325,221,000	21%	\$	254,986,000	22%	\$	250,512,000	22%	\$	294,718,000	22%	\$	294,227,000	21%
Urban	\$	1,074,225,000	76%	\$	1,197,728,000	79%	\$	884,012,000	78%	\$	872,235,000	78%	\$	1,050,027,000	78%	\$	1,113,437,000	79%
Export	\$	36,948,000	3%	\$	55,678,000	4%	\$	65,045,000	6%	\$	57,270,000	5%	\$	49,887,000	4%	\$	13,414,000	1%
\$150K and Under	\$	28,287,000	2%	\$	28,207,000	2%	\$	19,848,000	2%	\$	16,080,000	1%	\$	16,530,000	1%	\$	19,374,000	1%
>\$150K - \$350K	\$	167,939,000	12%	\$	169,972,000	11%	\$	114,080,000	10%	\$	112,195,000	10%	\$	113,786,000	8%	\$	118,774,000	8%
>\$350K - \$2M	\$	865,602,000	61%	\$	916,170,000	60%	\$	671,240,000	59%	\$	688,260,000	61%	\$	708,273,000	53%	\$	790,024,000	56%
>\$2M	\$	355,526,000	25%	\$	408,600,000	27%	\$	333,830,000	29%	\$	306,212,000	27%	\$	506,156,000	38%	\$	479,492,000	34%

All Activity illustrated above is as of 01/13 for each FY listed.

	2012		2013		2014		2015		2016		2017	
<b>All 504</b>	<b>2,166</b>		<b>2,269</b>		<b>1,592</b>		<b>1,552</b>		<b>1,618</b>		<b>1,743</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>426</b>	<b>20%</b>	<b>455</b>	<b>20%</b>	<b>320</b>	<b>20%</b>	<b>330</b>	<b>21%</b>	<b>345</b>	<b>21%</b>	<b>398</b>	<b>23%</b>
AMERICAN INDIAN	5	0%	2	0%	1	0%	3	0%	4	0%	2	0%
ASIAN OR PACIFI	256	12%	277	12%	177	11%	184	12%	188	12%	233	13%
BLACK	37	2%	39	2%	26	2%	24	2%	21	1%	41	2%
HISPANIC	128	6%	137	6%	116	7%	119	8%	132	8%	122	7%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	102	5%	143	6%	119	7%	111	7%	129	8%	123	7%
WHITE	1,638	76%	1,671	74%	1,153	72%	1,111	72%	1,144	71%	1,222	70%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	8	0%	10	0%	6	0%	5	0%	6	0%	88	5%
Female Owned more than 50%	296	14%	337	15%	231	15%	227	15%	257	16%	274	16%
Male Owned	1,862	86%	1,922	85%	1,355	85%	1,320	85%	1,355	84%	1,381	79%
<b>Veteran</b>	<b>120</b>	<b>6%</b>	<b>105</b>	<b>5%</b>	<b>84</b>	<b>5%</b>	<b>70</b>	<b>5%</b>	<b>79</b>	<b>5%</b>	<b>69</b>	<b>4%</b>
<b>EXISTING BUSINESS</b>	<b>1,924</b>	<b>89%</b>	<b>2,008</b>	<b>88%</b>	<b>1,379</b>	<b>87%</b>	<b>1,329</b>	<b>86%</b>	<b>1,404</b>	<b>87%</b>	<b>1,528</b>	<b>88%</b>
<b>NEW BUSINESS</b>	<b>242</b>	<b>11%</b>	<b>261</b>	<b>12%</b>	<b>213</b>	<b>13%</b>	<b>223</b>	<b>14%</b>	<b>214</b>	<b>13%</b>	<b>215</b>	<b>12%</b>
<b>Rural</b>	<b>594</b>	<b>27%</b>	<b>560</b>	<b>25%</b>	<b>394</b>	<b>25%</b>	<b>386</b>	<b>25%</b>	<b>404</b>	<b>25%</b>	<b>448</b>	<b>26%</b>
<b>Urban</b>	<b>1,572</b>	<b>73%</b>	<b>1,709</b>	<b>75%</b>	<b>1,198</b>	<b>75%</b>	<b>1,166</b>	<b>75%</b>	<b>1,214</b>	<b>75%</b>	<b>1,295</b>	<b>74%</b>
<b>Export</b>	<b>48</b>	<b>2%</b>	<b>62</b>	<b>3%</b>	<b>64</b>	<b>4%</b>	<b>63</b>	<b>4%</b>	<b>53</b>	<b>3%</b>	<b>9</b>	<b>1%</b>
<b>\$150K and Under</b>	<b>260</b>	<b>12%</b>	<b>262</b>	<b>12%</b>	<b>179</b>	<b>11%</b>	<b>143</b>	<b>9%</b>	<b>153</b>	<b>9%</b>	<b>173</b>	<b>10%</b>
<b>&gt;\$150K - \$350K</b>	<b>677</b>	<b>31%</b>	<b>698</b>	<b>31%</b>	<b>474</b>	<b>30%</b>	<b>461</b>	<b>30%</b>	<b>455</b>	<b>28%</b>	<b>472</b>	<b>27%</b>
<b>&gt;\$350K - \$2M</b>	<b>1,112</b>	<b>51%</b>	<b>1,179</b>	<b>52%</b>	<b>838</b>	<b>53%</b>	<b>848</b>	<b>55%</b>	<b>852</b>	<b>53%</b>	<b>947</b>	<b>54%</b>
<b>&gt;\$2M</b>	<b>117</b>	<b>5%</b>	<b>130</b>	<b>6%</b>	<b>101</b>	<b>6%</b>	<b>100</b>	<b>6%</b>	<b>158</b>	<b>10%</b>	<b>151</b>	<b>9%</b>

All Activity illustrated above is as of 01/13 for each FY listed.